

GM Global Sales: January - December 2016

Region	Total Sales	Quarter 4		Calendar Year-to-Date		
		YOY Change	Pct Change	Total Sales	YOY Change	Pct Change
GM North America	1,001,482	74,307	8.0%	3,629,576	17,059	0.5%
GM Europe	276,148	819	0.3%	1,208,026	31,584	2.7%
GM South America	161,604	2,040	1.3%	583,549	(61,870)	(9.6%)
GM International	183,764	(21,183)	(10.3%)	673,499	(121,209)	(15.3%)
China	1,152,272	32,719	2.9%	3,870,588	257,952	7.1%
Total	2,775,270	88,702	3.3%	9,965,238	123,516	1.3%

Sales by Brand	Total Sales	Quarter 4		Calendar Year-to-Date		
		YOY Change	Pct Change	Total Sales	YOY Change	Pct Change
Chevrolet	1,186,833	56,316	5.0%	4,177,484	(244,777)	(5.5%)
Buick	385,934	6,275	1.7%	1,432,679	200,698	16.3%
GMC	183,724	3,503	1.9%	661,154	(18,518)	(2.7%)
Cadillac	96,423	17,585	22.3%	308,699	30,842	11.1%
Opel/Vauxhall	268,836	1,012	0.4%	1,180,645	45,696	4.0%
Holden	27,415	(2,388)	(8.0%)	108,615	(8,356)	(7.1%)
Baojun	242,856	49,974	25.9%	688,390	224,857	48.5%
Wuling	371,585	(42,496)	(10.3%)	1,359,638	(105,262)	(7.2%)
All Others	11,664	(1,079)	(8.5%)	47,934	(1,664)	(3.4%)

Cuba, Iran, North Korea, Syria and Sudan are excluded from sales volume calculations, because GM does not offer or sell vehicles in those countries.